



宇通重工

Yutong Heavy Industries



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Enterprise Introduction



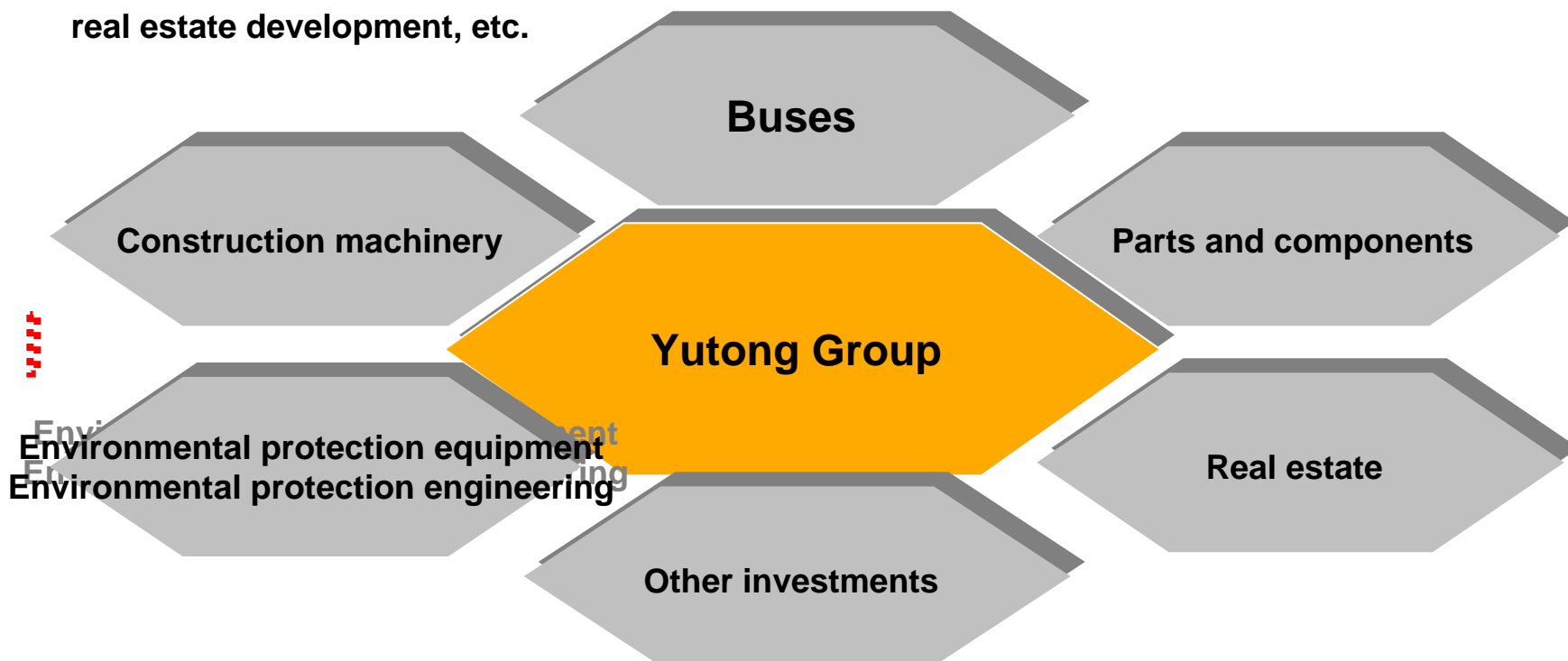
Core Member of Yutong Group

I. Yutong Heavy Industries Introduction

1. Yutong Enterprise Introduction

1.1 Business cooperation of Yutong Group

Yutong Group is a industrial comb established on basis of Yutong brand strength and resource advantages with bus as its core business, and it is an interregional and diversified industrial group engaged in bus manufacturing, construction machinery, environmental protection equipment and engineering, auto parts and components and real estate development, etc.



1.2 Yutong Heavy Industries Introduction

Zhengzhou Yutong Heavy Industries Co., Ltd, as core member of Yutong Group was established by Zhengzhou Yutong Group through reorganizing the Zhengzhou Machinery Group Co., Ltd, which takes the military and civil construction machinery as its main business and is dedicated to a construction machinery producer with rational business arrangement and leading ahead on the segment markets.

Now, the Company occupies a land of 465,000m² and more than 3000 employees including more than 420 technicians, and has established the academician work station, postdoctoral workstation and provincial enterprise technical center.

The Company plans to construct its new plant of 1,900,000m² in July 2011 and move the existing whole plant to the new one at end of 2012. From then on, its output will be boosted greatly

- Researcher and producer of the first hydraulic torque converter and gearbox for construction machine of China
- Researcher and producer of the first self-propelled scraper of China
- Sole undertaker of “self-propelled scraper and wheel bulldozer” of PLA
- One of the top 500 machinery producers in China
- Its self-propelled scraper and wheel bulldozer have won the prize for science and technology achievement awarded on the national science and technology conference.
- The garbage compactor of Yutong Heavy Industries has won the prize of “TOP50 Annual China Construction Machinery 2007”.

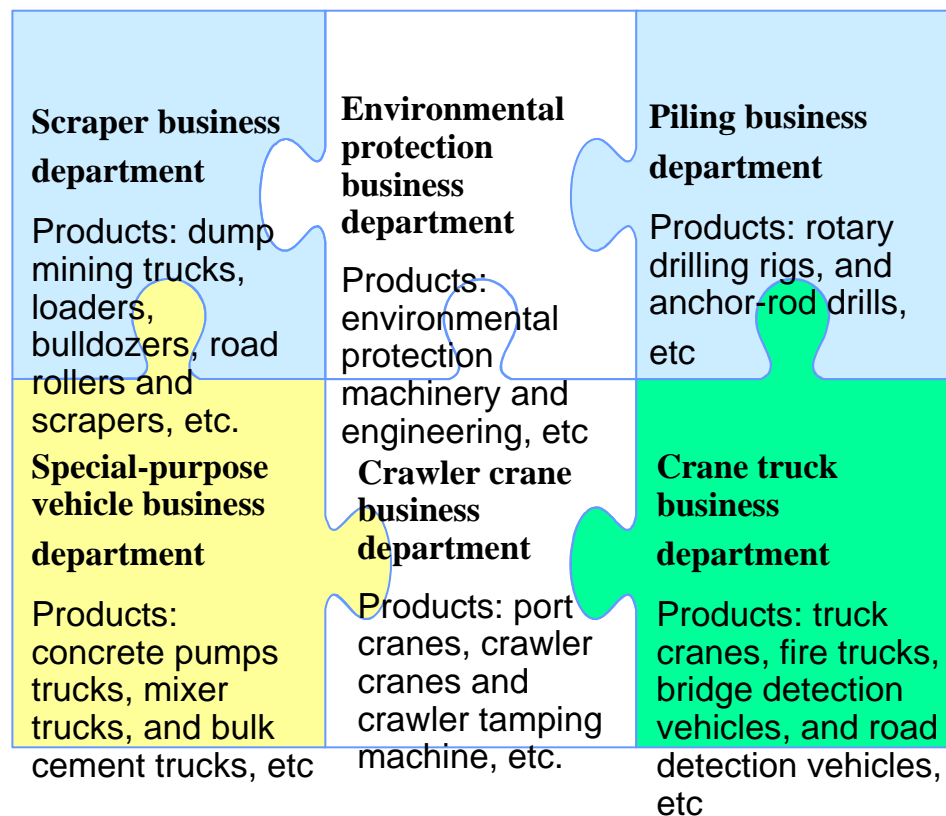


1.3 Administration Structure of Yutong Heavy Industries

Up to now, based on the product line, Yutong Heavy Industries has established six business departments, and designed their operation rules in accordance with the principle of making duties, rights and benefits equal so as to promote the administration and technical innovation.

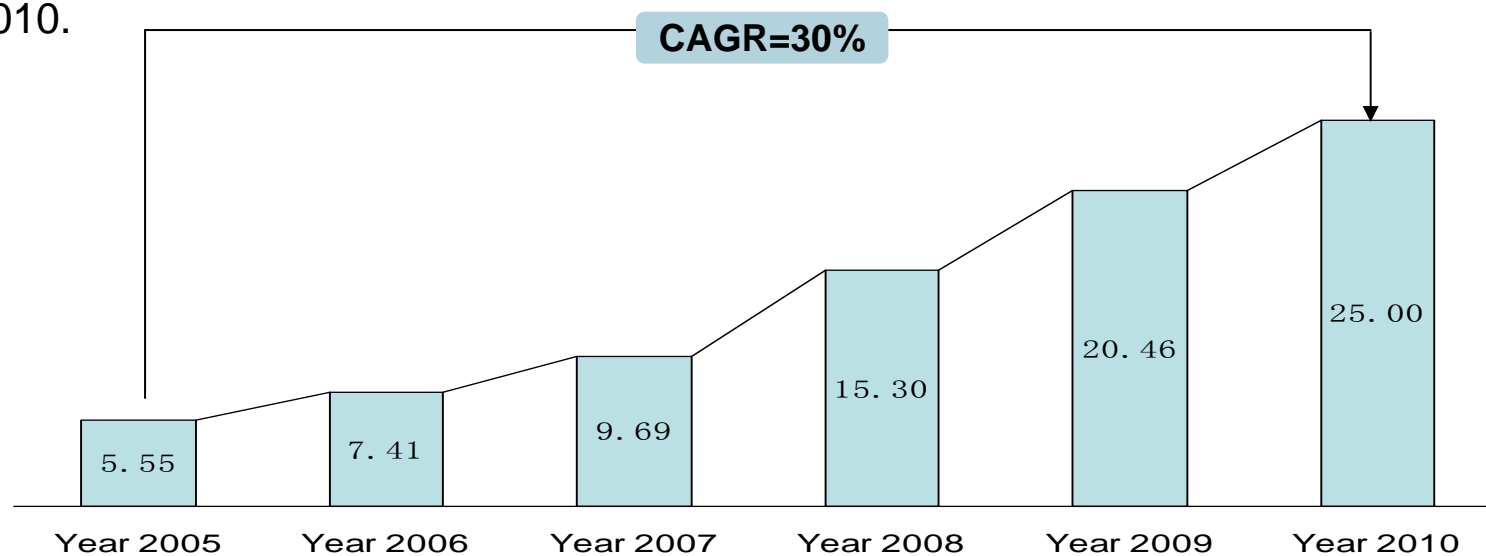
Purpose of setting business department

- To improve the professional service for customers through the department-based management code
- To increase the response to the market through the department-based management code



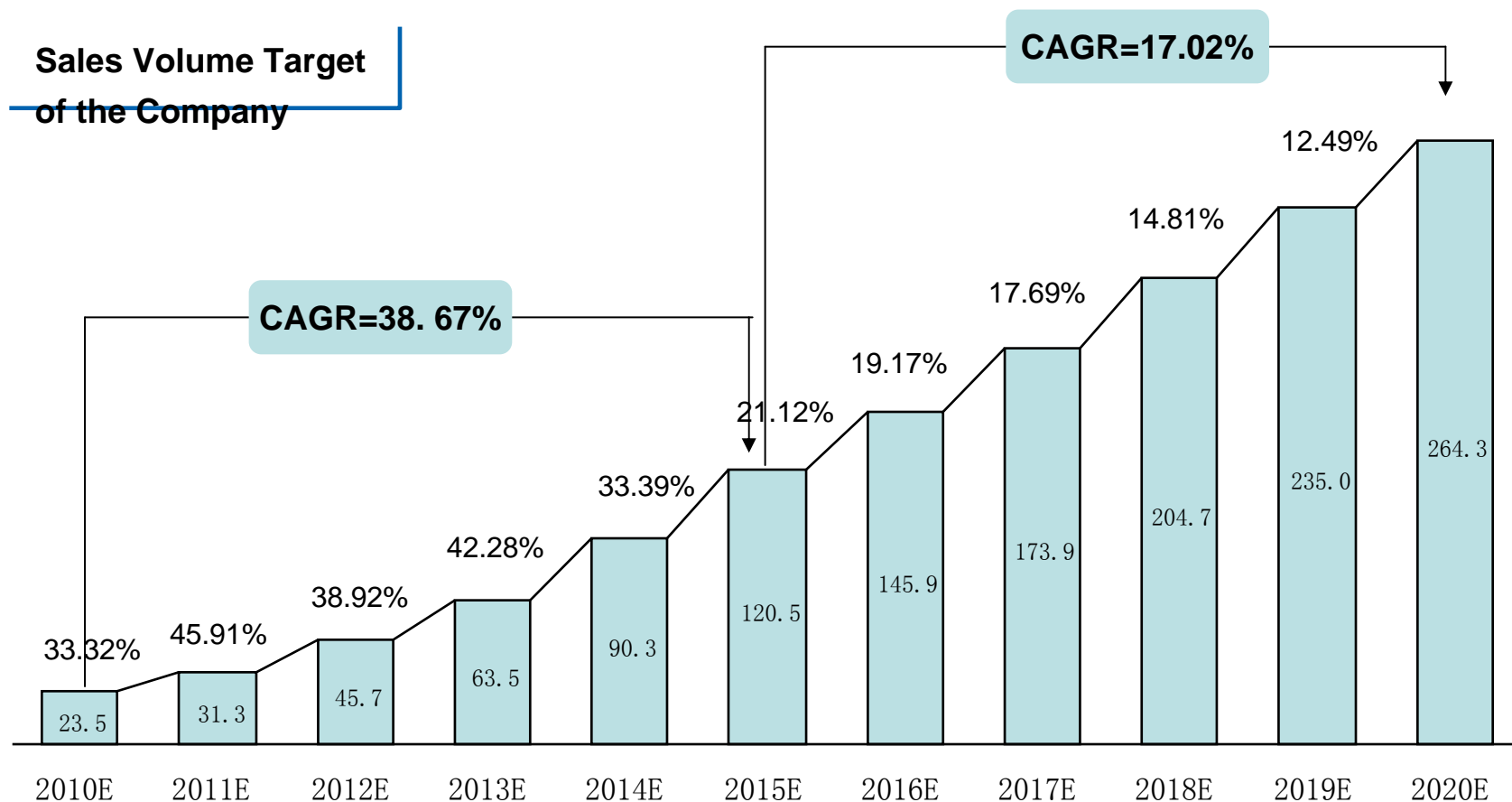
2. Current Development Status of Yutong Heavy Industries

Since being reformed in 2003, Yutong Heavy Industries has always kept its sales volume rising at a compound speed of more than 30%, reaching 2 billion Yuan in 2009 at the first time and realizing the a sales income of 2.5 billion Yuan in 2010.



3. Development Plan of Yutong Heavy Industries in the Following 10 Years

During its 12th five-year development period, its compound increase rate will be up to 4% and it is expected to realize the sales volume of 12 billion Yuan in 2015.



Strength Display



Technical strength、 production strength、 professional qualifications and after-sales service, etc.

Based on the advantageous research resources of Yutong Group and the advanced equipment, the Company has greatly boosted its product quality and enhanced its competitive strength.

Yutong Heavy Industries has always made full use of the resource advantages of postdoctoral workstation and national technical center (Yutong R&D Center) of Yutong Group, and invested largely in acquisition of advanced product R&D software and machining equipment.

Up to now, the R&D center of the Company has formed a strong CAD application network with computers and various networking, and during development, adopting the 3D design/analysis/simulation software, 2D engineering drawing software, process compiling software, professional analysis simulation software and product data management software (CAD/CAE/CAM/CAPP and PDM).

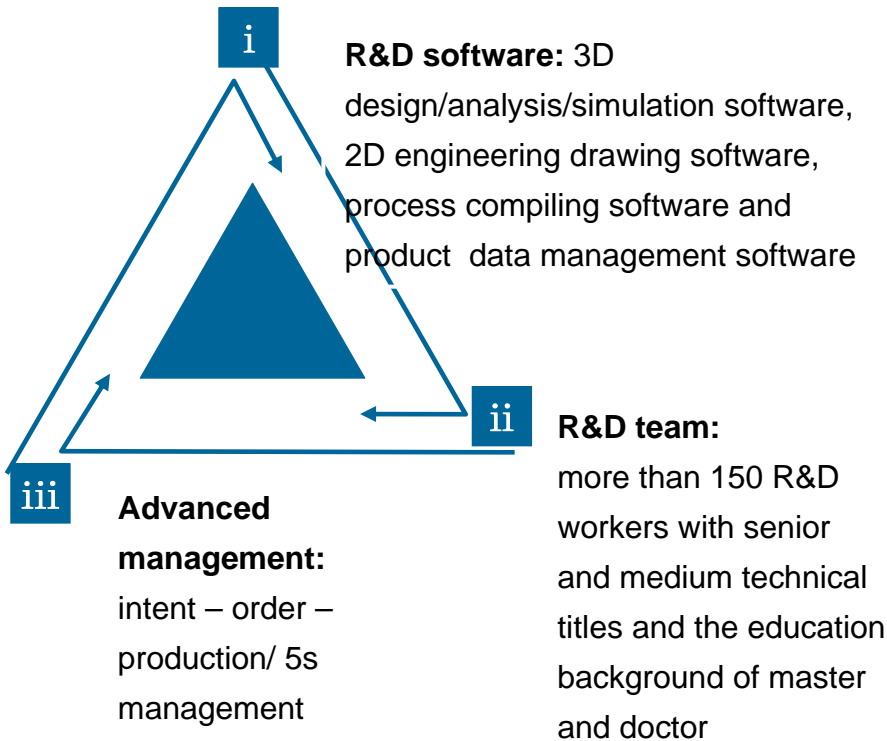
The R&D center of the Company has invested in the construction of hydraulic lab, piling product test site, crane test site and other facilities. The adoption of these software and hardware in product design has greatly increased the product quality and enhanced the competitive strength of the enterprise.

Yutong has the postdoctoral workstation and national technical center

Now, under Yutong Heavy Industries technical center there is Henan Crawler Construction Machinery Engineering R&D Center, Henan Provincial Enterprise Technical Center, and Zhengzhou Construction Machinery Engineering Month. Yutong has established its own postdoctoral workstation whose plate was presented by Ministry of Labor and Social Security, PRC. In March 2004, Yutong technical center was designated the national technical R&D center and Zhengzhou Academician Workstation by four national ministries.



Advanced software, high-quality R&D team and scientific management create the leading products.



- 
- Top-level shape
 - Top-level surface flatness
 - Top-level coating quality
 - Top-level inner trimmings
 - Top-level operation system arrangement

Production Strength

With the new precise production equipment, advanced technology and intact detection approaches, the parts and components business department is skilled in the fabrication of hydraulic rubber hose assemblies, heat processing of parts and components, machining of large parts and components, sheet cutting and shaping and other work. By means of its rich production experiences and strict quality management system, this department can undertake the professional and high-quality machining service entrusted by customers.



Professional Qualification

- **In June 2002, the Company passed the audit of ISO9001:2000 quality management system**
- **In December 2007, the Company passed the audit of GJB9001A-2001 quality management system**
- **In December 2008, the Company passed the audit of Henan Provincial Grade A Metering Qualification**
- **In August 2009, the Company passed the audit of industrial production permit of rubber hose assemblies organized by General Administration of Quality Inspection.**
- **In January 2010, the Company passed the audit of GB/T24001-2004 environment management system**
- **In January 2010, the Company was awarded “Class A Tax Credit from 2009 to 2010” by Zhengzhou State Tax Bureau and Local Tax Bureau.**

International Market



International Business Cooperation of Yutong Heavy Industries

- **We have exported our production to more than 30 countries.**
- **We have more than 20 distributors all over the world, include North America , Brazil, Argentina, Russia, Poland, Iran, Saudi Arabia, Libya, Algeria, Sudan, Nigeria, India, Malaysia, Viet Nam, and so on.**
- **Our production have passed CE, Ghost Certification.**
- **We cooperate our partner to assemble our wheel loaders in India and Iran.**

Product Exhibition



At present, Yutong Heavy Industries has classified its products to seven categories, namely shoveling transport machinery, environmental protection machinery, piling machinery, special-purpose vehicles, construction cranes, concrete machinery, and military construction machinery, involving 60 kinds of products, and expanded its business to roads, railways, irrigation works, buildings, coal mines, petroleum and urban planning, etc.

Scraper business department's production



YT3621
Mining Dump Truck



TL210H
Wheel Bulldozer



936H
Wheel loader



952A
Wheel loader



956H
Wheel loader



966H
Wheel loader

Crawler crane business department's production



YTQH400
Hydraulic
Crawler Type
Dynamic
Compaction
Machine



6830 Impact
Compactor



YTQL30 wheel
crane



GQ320A Engineering
Hauling Machine



YTQU160
Hydraulic
crawler crane



YG500
Underground
Hydraulic
Diaphragm wall
grab

Piling business department's production



YTR260 Rotary drilling rig



YTR230 Rotary drilling rig



YTRD300 Rotary drilling rig



YTR220 Rotary drilling rig



YTZ Chain Track Long Screw Drilling Rig



YTZ5167TQZ40E Road-block removal truck

■ Environmental protection business department's production



S2000M Mobile
garbage
collection &
compressed
station



ZB0841 garbage
collection &
Compression
trucks



SO500LR Level
living garbage
interim
equipment



YTZ5070TXS
sweeper



Leachate
system
process



Cleaning cars

Special-purpose vehicle business department's production



YTZ5311GSL21
E bulk-powder
pneumatic
delivery tanker
truck



TZ5317GJB41E
Concrete Trans-
mixer



YTZ9280GSN-40
bulk-powder
pneumatic
delivery tanker
truck



YTZ5051JGK50E
Hydraulic man lift
on truck mount



YTZ5310JQJ18
Bridge-
detection
vehicle

Thank You