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## **Company Background**

Based in Bangkok, Thailand, the U.G.A. Group is a conglomerate of rapidly growing, customer focused companies.

The group's diverse business interests range from international trading, dairy products and farming, and the manufacturing of acid activated clay. In addition, steel and engineering products, ores of various metal and non-metals, agricultural exports and the ongoing operation of a fresh food market also fall within its business portfolio.

### **U.G.A Group consists of 7 companies:**

1. United Global Agencies (Thailand) Co., Ltd.
2. Uniglobe (Thai) Co., Ltd.
3. Actochem (Thai) Industries Co., Ltd.
4. Unicare International Co., Ltd.
5. Dee Jay Farm Co., Ltd.
6. Power Corporation (Thailand) Co., Ltd.
7. UnicareAgroStar (Thailand) Co., Ltd.

The group sincerely believes in "MOVING FORWARD", and thus is always on the lookout for new markets and ventures. Founded in 1965 by our late Chairman, Mr. Jagdish Rai Khorana, the Group has attained significant growth by keeping its business simple, achieving a balance of stability and dynamism, and staying close to our markets and customers.

The Group's competitiveness in the ever-changing business environment is the result of its commitment to customers, employees, suppliers and the local community. A working atmosphere of trust and respect has given the Group a team of dedicated people, who have been instrumental in the development of both business and customer satisfaction.

The U.G.A. Group is also actively involved in social responsibilities for the community. Founded by the Group, the "Maya Devi Trust" has contributed to the enhancement of lives for the people residing in communities near its business ventures.

Each of the Group's core business holds the leading share in its specific market segment.



## **Company Profiles:**

### **United Global Agencies (Thailand) Co., Ltd**

United Global Agencies R.O.P, the founding company of the Group was established in 1965 and was renamed United Global Agencies (Thailand) Co., Ltd. in 1973. The late 60's saw our chairman start establishing trading ties with individual companies and State trading enterprises within Poland, Czechoslovakia and Hungary. This added many new dimensions to the business and trading activities of the company.

The company shifted in business and trade from hard wheat and textile yarn to chemical fertilizers, pharmaceutical raw materials, veterinary drugs, petroleum products, plastic resins, and dairy products. They have also begun exporting many agricultural commodities such as fresh mature ginger, betel nuts and tapioca starch amongst others.

Today U.G.A. has also started trading in various types of ores both locally and internationally. Another new range in our product portfolio are steel slabs, billets and engineering products that have been sourced from abroad and are being sold in the local markets.

U.G.A is also the market leader in the Dairy Trade industry in Thailand, of which products are imported mainly from Australia, New-Zealand, USA, India, Poland & the Czech Republic. There are close to 100 different types of product within the dairy range, and all are available locally as well as in the Export market.

Since 2007, U.G.A. has also begun business and sales of different kinds of products to the State enterprises and Governmental Organizations of Thailand. U.G.A., being the agents of CRSBG (China Railway Shangkuan Bridge Group Co., Ltd) for the Thai Market, have the most competitive and reliable source of supply from the CRSBG Group. So far U.G.A. have been successful in sales of Knockdown bridges to the Thai Army who have decided to put the purchase of these in their 2011 (2554) budget. The Highways Department have also applied for a budget to purchase the knockdown Bridges in their 2011 (2554) budget.



## Actochem (Thai) Industries Co. Ltd.

Situated 100km from Bangkok in Nakhorn Nayok, Actochem (Thai) Industries Co., Ltd. is the first plant in Thailand to manufacture Bleaching Earth, used for the removal of color and impurities from edible oils, mineral oils and fats. Actochem has been producing Activated Clay since 1988. Working closely with customers and with stringent quality control at each stage of manufacturing, Actochem has continuously set the standard for excellence in both product performance and customer satisfaction. Also, with the help of our R&D team and well-equipped laboratory, Actochem is able to offer a customized "Total Solution" approach of activated clay products to suit special needs or unique business requirements. Actochem has recently shifted its production base to China in order to capitalize on the many competitive advantages on offer, achieving better economies of scale and further improving services to customers.



\*\* Storage at our Warehouse in Nakhorn Nayok.



A new product line the company introduced in 2010 is REEM, or Rapid Enhanced Effective Microorganisms. These products are created from a combination of human friendly active microbes in a multi-stage manufacturing process that yield beneficial enzymes, co-enzymes and co-factors. Being 100% natural, non-toxic and safe to come into contact with, REEM can be used to replace many chemicals in a very diverse range of applications. These include cleaning and degreasing applications, waste water treatment and management, a wide array of odor removal properties and even a natural fertilizer based on the same technology. REEM fits in with U.G.A. Group's long-term strategy to help both our own and various businesses achieve sustainability by reducing negative environmental impacts.



## Power Corporation (Thailand) Co. Ltd.

Power Corporation (Thailand) Co., Ltd., a member company of the U.G.A. Group, was established in 2005 by a group of businessmen with decades of dairy experience with the purpose of providing consumers with the finest quality nutritional products to aid in achieving healthier lifestyles at affordable prices. The U.G.A. Group has been a major force in the Thai dairy industry for over 30 years, accumulating vast amounts of knowledge and experience on all aspects of dairy products; this has allowed Power Corporation to gain a substantial edge in providing high quality products at competitive prices.

The primary objective of Power Corporation is to meet the growing needs of health conscious consumers and individuals looking to improve their overall body composition. With this objective in mind, we launched ProFlex, a high quality Whey Protein Powder, available in both Isolate and Concentrate variations, composed of rich flavorings and other beneficial ingredients. Our current product range includes ProFlex Vanilla (enhanced with L-Carnitine), ProFlex Chocolate, ProFlex Pure, Proflex Strawberry, and Proflex Cookies & Cream. These products provide a highly affordable supplementary source of Protein, which can assist in increasing body mass, strength and stamina. Furthermore, Power Corporation has also expanded into the marketing and retailing of L-Carnitine Tablets as well as Creatine for Body Builders.





## **Dee Jay Farm Co., Ltd**

To consolidate the dairy product position of the group, Dee Jay Farm Co., Ltd., was set up in 1990. The farm is located on 1600 Rai of land in Sa Kaew Province, 240 kilometers away from Bangkok and just 30 kilometers away from the Cambodian border. The cattle stock consists of Holstein-Friesian and Jersey cows imported from Australia. The farm is one of the biggest privately owned dairy farms in its area. Freshraw milk produced from a large herd of cows is delivered daily to dairy processing plants locally. It has received recognition from the local authorities not only for its role in providing employment in the area, but also for its continual involvement in community and social service, regularly giving scholarships to deserving students. Furthermore, Dee Jay Farm Co., Ltd. has regularly provided free medical check-up camps and vocation training to the students of nearby schools within the community.

## **UnicareAgroStar (Thailand) Co., Ltd.**

Unicare Agro Star Co.,Ltd is the sister company of United Global Agencies (Thailand) Co.,Ltd. The world is experiencing an ongoing oil crisis ever since 1981, witnessing constant rises in price as supply continues to diminish. This has triggered a lot of countries to conduct research into finding alternative sources of energy, both from private organizations as well as government sectors.

In 2006, Unicare-AgroStar experimented with many different plant sources and determined that Jatropha was best suited for the manufacture of Bio-diesel, a much greener alternative source of energy given its capacity to reduce negative emissions and pollution. Approved by the Agricultural Land Reform Office in 2007, Unicare-AgroStar has developed and implemented a plan to produce Jatropha through contact farming, with a guarantee to purchase all output generated by farmers within the agreement.



## **Product & Service Range:**

The U.G.A. Group currently has a very diverse range of products, some of which are produced or manufactured by us, and others traded:

- 1.) A large range of Dairy products imported mainly from Australia, New-Zealand, USA, India, Poland & the Czech Republic. These products are sold locally as well as exported to neighboring countries.
- 2.) Agricultural products are currently exported to various parts of the world, including Europe, the Middle East, India, Bangladesh & China.
- 3.) Industrial & Agro chemicals are imported from Poland and other parts of Eastern Europe to be sold locally in Thailand as well as distributed to neighboring countries in the region.
- 4.) The ongoing operations of the fresh food Market “The TaladSalaNaam Ron Market at the Bangkok Noi Railway Station”. The fresh food market, which has over 2000 stalls, is a wholesale market selling a large variety of clean and fresh vegetables, fruits, meats, fish and flowers. The land is currently on lease from the State Railway of Thailand.
- 5.) Dealing in large quantities of Iron Ore; purchasing from the mines, processing it in our own processing plants and then selling locally within Thailand to the Steel Smeltinghouses. The Iron Ore is also exported to China.
- 6.) Importing Steel slabs and Steel Billets from the USA, India and Ukraine, and selling it locally to Rolling Mills for producing Flat Steel and Wire Rods.
- 7.) Successfully participating and winning Tenders of sales of railway related products (such as railway tracks) to the State Railway of Thailand.
- 8.) Actochem (Thai) Industries Co., Ltd. has shifted their production site of Activated Bleaching Earth from NakhonNayok to China to capitalize on the closer proximity to raw materials as well as lower production costs. Local Sales as well as Exports of Activated Clay are undertaken by Actochem (Thai) Industries Co., Ltd. presently.
- 9.) Health Foods & Sports Supplements are a very recent line added to U.G.A. Group’s product portfolio.





10.) U.G.A. Group has signed an agreement with the Ministry of Agriculture to grow Jatropha for collecting Jatropha oil, establishing a head start in the field of renewable energy sources. This will enable U.G.A. to have a source of raw materials for the production of Bio-diesel.

11.) The latest addition to the Group's portfolio is REEM (Rapid Enhanced Effective Microorganisms). These enzyme-based products fit in with the Group's long-term goal of helping a diverse range of local businesses to achieve sustainability and reduce their negative impacts on the environment.

12.) Unicare-International is in the retail business of professional hair removal products and accessories as the official Agent from Australia.





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Company Profile