

Ace Telecom

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Introduction

ACE TELECOM (ACETEL) is a LLC company, mainly to cater to the Middle East and Africa markets for new and refurbished PABX and networking spares as well as various add-on solutions compatible with multi PABX and Key systems. We also provide a wide range of solutions for telecom and related products in the Middle East and African Markets setting standards in *alternative telecom solution* .

Mission

To be a leading solution provider in the telecom and associated fields for the Middle East and African markets. **ACETEL** provides high quality products and services to our customers. **ACETEL** Provides warranties to ensure the highest level of customer satisfaction .

Competitive Advantages

We have a combined management experience of over 40 years in the telecom business. **ACETEL** has most expertise and knowledge in the International telecom marketplace, to provide customised solutions in this dynamic industry. **ACETEL** staff are trained and certified by the manufacturers represented. This provides us with the knowledge to sell and support the product represented with the highest level of competence.

UAE Operation

We have registered as LLC Company in Dubai . Since then we have been operating successfully in the local market especially in the telecom field for NEC, Panasonic and Nortel PBAX market along with Telematrix product range of hospitality solution. We currently have three people in sales, ten in technical support and two in accounts/Operations apart from our management team.

Product Portfolio

PABX –Complete Solutions & Spare Parts.

ACETEL is the sole company of its kind based in Dubai, the hub of the Middle East and Africa markets to offer multi PABX spares new and refurbished with reasonable delivery time and all material sold are offered with warranties.

We have multi-million dollar inventory from over 15 manufacturers in our 3 distribution points Servicing domestic and international markets enabling us to serve more efficiently and Competitively, our customer base. Some of the major PABX spares we can offer are given below.

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NEC

Authorised resellers for NEC brand of PABX in UAE and currently have more than 1000 customers in UAE of varying capacity. We have fully equipped lab, spares and support team to meet any of the requirements for NEC PBAX system

Empowered by Innovation

NEC

Aspila **TOPAZ** Intelligent Hybrid System

The affordable, expandable solution for
expanding small and medium businesses



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NORTEL NETWORKS



We are the authorised resellers for Nortel Systems and specializes in providing customized solutions for Nortel systems including Norstar, Meridian PABX, Unified Messaging, and symposium Portfolio of call centre products, Succession and Internet gateway products. **ACETEL** provides best of class installation, training, project management and consultancy for your requirement. New system sales is applicable to select countries only.

In addition to complete systems, **ACETEL** is a world leader in supplying quality refurbished/reconditioned spare parts for Meridian and SL1 systems. The equipment sold is tested and backed by industry standard one-year warranty.



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TELE MATRIX HOSPITALITY SETS



None of today's exciting new telecommunications technologies are practical for business unless they're user-friendly, built to last and backed by a strong customer service program. That's why, at TeleMatrix™, we package the market's most advanced telephone and specialty devices together with lots of good-old-fashioned service and support. Market tested products, superior customer service before and after the sale. TeleMatrix is a recognised leader in the global telecommunication business. We currently supply these products to Middle East and Indian Subcontinent.

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PANASONIC



ACETEL we are the authorised resellers for PANASONIC brand of PABX in UAE and currently have more than 1000 customers in UAE of varying capacity. We have fully equipped lab, and support team to to meet any of the PANASONIC PBAX system

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STRUCTURED CABLING

The structured cabling division of ACETEL has been consulting, designing, configuring, installing, testing and servicing data and telecommunication networks and cable systems since 2004. Our team of experienced engineers and consultants provide total networking solutions, from small turnkey cabling to large multiple site, multiple floor communications projects. ADTEL services also include analysis, modification, enhancement and maintenance of existing systems.

ACETEL provides complete solutions for data, voice, copper, video and fiber optic cabling needs:

- Category 5 and Category 6 cabling
- Fiber Optic Cabling
- Complete Voice Systems
- Test, Commissioning and Health Checks
- Copper and Fiber Optic Patch Cords
- Active and Passive Accessories and Equipment

ACETEL maintains certifications with a number of manufacturers for structured cabling solutions, including Techlogics, Siemon, Leviton, and Lucent. Copper cabling is tested and certified using the Microtest Pentascanner, as well as a variety of other standard industry test equipment. ACETEL also offers a full line of testing and certification services on existing cable plants.

To augment these certifications, ACETEL continually trains its technicians on changes in telecommunications standards, ensuring that they are the best-trained technicians in the industry. ACETEL skilled staff has experience gained from the successful completion of hundreds of installations offering professional and experienced on-site service.

With advanced cabling solutions, the customer can be sure their cable infrastructure is problem free.

While cabling is the longest life cycle component of the entire network, it represents only 5% of the total network investment. Inferior cabling systems cause up to 70% on network downtime, much of which can be effectively eliminated by installing a standards complaint structured cabling system. Therefore, a quality structured cabling system represents a sound investment in the productivity of a company.

Thanking you and assuring our best services and attention always

Thanking You

For Ace Telecom

Sudarsan.p

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