



The Procurement Specialists

MySource Innoventures Pvt.Ltd.

***Innovative Products &
Solutions***

***One stop shop for
"Whatever You Want"***



Introduction



MySource Innoventures Pvt Ltd is a unique and innovative venture formed with the objective of providing **procurement solutions** for any products and services to its customers as per their own individual requirements.

It combines the material procurement aspect with strong product research supported by a strong service orientation to serve its customers as a single stop shop for all their needs.

The Advantage



MySource is a full-fledged procurement function with specialists in every field available to the customer without needing to employ them.

MySource helps businesses manage their scaled up procurement needs without the need to increase their headcount through a co-sourcing model.

MySource offers an ideal procurement platform for SMEs by reducing procurement costs for existing businesses and new projects thereby creating value.

MySource is the only service provider with ability to source any product of any brand from any part of the country.

MySource offers the best deals on all products and services through its continuous value engineering and direct tie-ups with manufacturers and national distributors.

MySource offers turnkey solutions by becoming a complete aggregator for all products, services and solutions in the areas of Information technology, hardware, software, security, home interiors, building material, projects, medical equipment and project equipment.

Why Us?



- MySource has the unique advantage of being the only organization with **capability to source all products and brands under one roof** with a strong team of procurement specialists.
- MySource **invests heavily into its product research** vertical to conduct continuing research on various products available to evaluate the strengths of various products and **offer the right product** to its customers **with proper research document**.
- This **helps the customer to get proper researched analysis** to select the right product after considering the customers unique needs.



How we support our clients?



1. **Reaching out to customers in every town** through a dedicated team of sales representatives.
2. **Evaluating his real need** through our customer relationship managers.
3. **Recommending the right product** including innovative products through a **researched product analysis** conducted by “subject matter experts” involved in product research.
4. **Sourcing that product** from the market **at the best price** through our country-wide network and dedicated team of procurement specialists.
5. **Delivering the product** to the consumer **anywhere in India** from any part of the country through a strong logistics network.



Products & Services



MySource deals in a very wide range of products, be it electronics, consumables, office supplies, Networking and IT equipment, furniture, building materials, lighting, interior decoration products, electrical fittings, handicrafts, corporate gifting products, marcom items, hardware and medical equipment.



Products



- IT hardware & Software
- Brand Promotion & Corporate Gifting
- Office Supplies
- Office Equipments
- Home/Office interior products
- Medical Equipment
- Industrial & Project supplies



Services

- ❖ **IT /Networking solutions**
- ❖ **Project Management services**
- ❖ **Home/Office interiors & solutions**
- ❖ **Project Aggregation services**





IT Products



Broad IT Product Categories:



- 1. IT hardware & Software Solutions.**
- 2. Thin Clients.**
- 3. Desktops, Laptops and Printers.**
- 4. Servers & Storage .**
- 5. Networking equipment- (Active & Passive).**
- 6. LAN- Structured Cabling /Switches /Routers.**
- 7. WAN – (Wireless Solutions /Campus Wi-Fi/Building Wi-Fi/ Point to point /Multi point Connectivity).**
- 8. Cloud Computing.**
- 9. Virtualization.**
- 10. Data Centers Deployment.**
- 11. Internet Security Solutions. (Antivirus/ Firewall/UTM/VPN).**
- 12. Surveillance and remote controlled security solutions(CCTV).**
- 13. Video Conferencing equipment.**
- 14. Software and ERP systems.**
- 15. Digital display deices/signages.**
- 16. Interactive white boards.**
- 17. Multimedia projectors.**



Networking Solutions:

- **Customized connectivity solutions between offices/ factories.**
- **High quality information security solutions.**
- **Special audits for gauging level of information security.**
- **Surveillance solutions for offices and factories.**
- **Security loopholes and fixation.**





Brand Promotion & Corporate Gifting



Brand Promotion & Corporate Gifting:

- Art and Craft Items
- Awards and Trophies
- Bags
- Corporate Gifts and Novelties
- Decorative Products
- Desktop Accessories
- Fine Stationery
- Leather Products
- Occasional Gifts
- Personal Accessories
- Premium Corporate Gifts
- Brand Promotional Items
- Customized Watches
- Personalized Gifts





Office Supplies





Office Supplies:



- Copier - Fax Toner
- Copy Paper
- Toner
- Cartridges
- MP3 Players
- Desk Sets
- Folders
- Desk Lamps
- Binders
- Binding Equipment
- Pens-Pencils-Markers
- Staples-Staplers
- Calculators
- Custom Labels
- Post-It-Notes
- Paper Handling
- Paper Shredders
- Time-Date Stamps
- Mailing Equipment
- Envelopes
- Laser Labels
- Tape - Adhesives
- Shipping Boxes
- Paper Bags
- Plastic Bags
- Bubble Packaging
- Shrink Wrap Supplies





Office Equipment





Office Equipment



- Office Furniture
- Voice Recorders
- Laminators
- Office Chairs
- Multimedia Projectors
- Office - Computer Desks
- Label Makers
- Office Carts - Stands
- Cordless Phones
- Mailing Equipment
- Audio - Video Conferencing
- Binding Equipment
- Office Cubicles
- Broadband IP Phones
- Money Handling
- Shrink Wrap Equipment
- Desk Lamps - Lighting
- Office Shelves - Storage
- File Cabinets - Storage
- Conference Tables
- Office Safes
- Voice Recorders
- Multimedia Projectors
- Label Makers
- Cordless Phones
- Conferencing Equipment
- Broadband IP Phones
- Shrink Wrap Equipment
- Laminators
- Print /Fax/Copiers Machines



Home & Office Interior Products/Solutions



Home & Office Interior Products

- High end flooring and tiles
- Hi-tech Bathroom equipment
- Bathroom fittings accessories
- Wooden flooring, high quality laminates, veneers and plywood.
- Decorative lighting
- Paints and wallpapers
- Carpets (including original Kashmir carpets)
- Special carvings and structure
- High end wooden and steel furniture
- Decorative Glass, high end films and designer mirrors
- Modular and complete range of high end kitchens and equipment
- Granite, Marble and special stones
- Ceramic/Vitrified Tiles
- Garden equipment and furniture including special grass and plants
- Ceramic and brass vases
- High quality crystal items
- Fire safe devices
- Home security solutions including CCTV Camera and intrusion detection



Home and Office interiors & solutions



MySource has a unique advantage of having its own team of architects, designers, interior decorators and construction teams which have the potential to create everything as per the customers' needs be it renovation of their home or interiors for their new home.

Our only USP is we pay that special attention to the finer things and don't believe in executing projects for the sake of completion.

We also provide guarantee for our workmanship and the material used which is always sourced from the best available brands through our own team of dedicated procurement professionals.



" Just give us the design and wish list & we will make your dream come alive "



Project Management Services



Project Management Services



MySource also undertakes Project Management Services to keep the corporate/institutional clients updated on the status of their projects and raise the red flag to help them take appropriate action as and when required.

It also recommends solutions for bringing projects back on track thru its team of dedicated project professionals who have over 2 decades of experience in fast track project implementations.



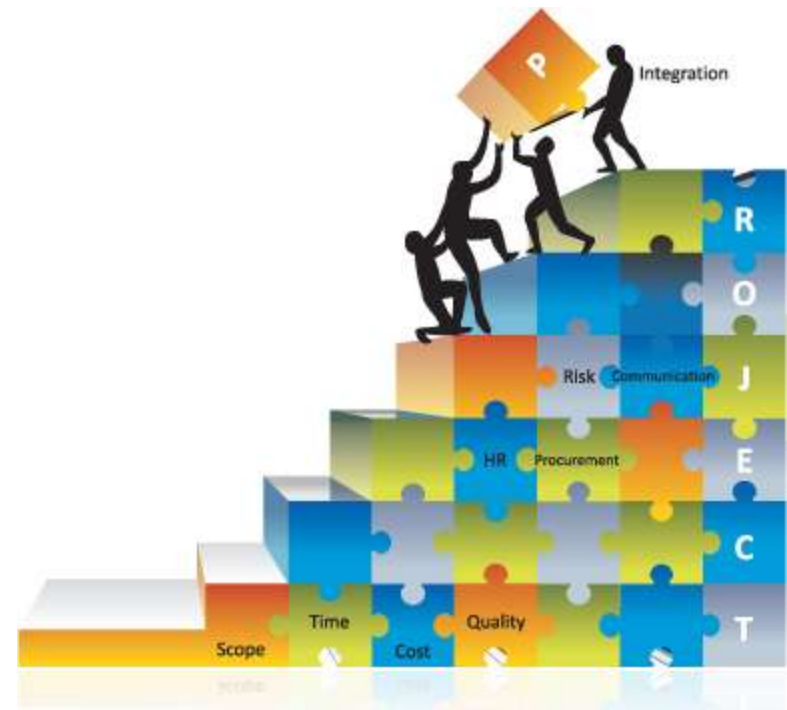
Project equipment & supplies



- **Steel**
- **Cement**
- **Hardware Items**
- **Industrial Engineering Products**
- **Instrumentation Items**
- **Project Supplies**
- **Industrial Furniture**
- **Heavy Machinery Equipment**



Project Aggregation Services





Project Aggregation Services



MySource has been formed with the objective of customer service and we create value by aggregating the services and products of multiple vendors at different locations to get your project completed.

Our dedicated logistics management team ensures on time pick-up and delivery of material as per the directions of the project management team.





High End Medical Equipment



High End Medical Equipment



- **Ophthalmic Equipment**
- **Lasers**
- **Laparoscopic Surgery**
- **Gastroenterology (Fiber Optic/Video)**
- **Endo-Urology**
- **Orthopedics**



Service Delivery team



The service delivery team at MSI consists of handpicked professionals with a long and proven track record in the field of sales, procurement, product research and finance. One strong and common factor which is the DNA of MSI is its **extremely strong customer service orientation**. Customer is at the center of all focus at any time during the operations.

Product knowledge is an essential element which compels the entire team at MSI to continuously update themselves for the benefit of their customers. The **subject matter experts (SME)** in each area of operation provide tremendous strength to the frontline team. The SMEs undertake extensive research on each product through their team of researchers which enables them to recommend our customers on the right product and the right brand out .





Our Clients



- **MNC'S & Corporates**
- **Industrial Projects**
- **Engineering Colleges/B Schools/ Boarding schools**
- **Hospitals/Nursing Homes**
- **Hotels/Hospitality Industries**
- **NGO's**
- **High Network Individuals (HNIs)**
- **Non Resident Indians (NRIs)**



Our Network



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“You Dream,
We Deliver”

